

QuayStreet Funds Quarterly Fund Update

QuayStreet Income Fund

QUARTER ENDED 31 DECEMBER 2016

This fund update was first made publicly available on 16 February 2017.

1. WHAT IS THE PURPOSE OF THIS UPDATE?

This document tells you how the QuayStreet Income Fund (Income Fund) has performed and what fees were charged. The document will help you to compare the Fund with other funds. QuayStreet Asset Management Limited has prepared this update in accordance with the Financial Markets Conduct Act 2013. This information is not audited and may be updated.

2. DESCRIPTION OF THIS FUND

A diversified portfolio of income producing assets that can include listed property and equities targeting a return above prevailing short term retail interest rates while preserving the real value of investments relative to inflation.

| | |
|----------------------------------|-------------------|
| Total Value of the Fund | \$65,431,477 |
| The date the Fund started | 30 September 2014 |

3. WHAT ARE THE RISKS OF INVESTING?

The risk indicator is rated from 1 (low) to 7 (high). The rating reflects how much the value of the fund's assets goes up and down. A Higher risk generally means higher potential returns over time, but more ups and downs along the way.

To help you clarify your own attitude to risk, you can seek financial advice or work out your risk profile at quaystreet.com/investor-basics.

Note that even the lowest category does not mean a risk-free investment, and there are other risks that are not captured by this rating.

This risk indicator is not a guarantee of a fund's future performance. The risk indicator is based on the returns data for a 5 year period to 31 December 2016. While risk indicators are usually relatively stable, they do change from time to time. The risk indicator will continue to be updated in future fund updates.

See the Product Disclosure Statement (PDS) for more information about the risks associated with investing in this Fund.

RISK INDICATOR FOR THE INCOME FUND¹



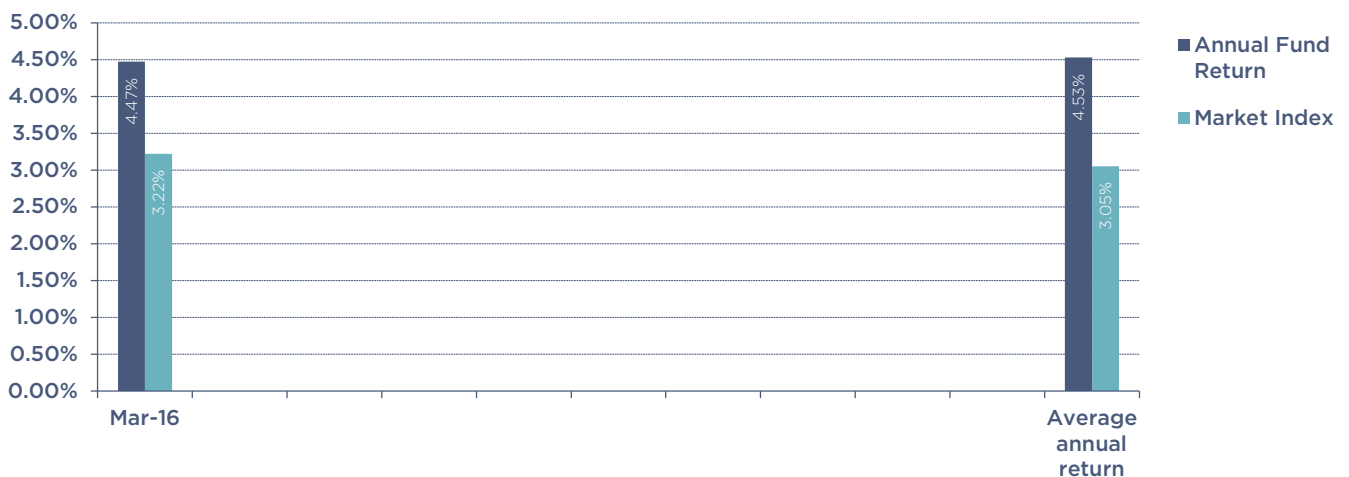
4. HOW HAS THE FUND PERFORMED?

PAST YEAR
(TO 31 DECEMBER 2016)

| | |
|--|-------|
| Annual Return (after deductions for charges and tax) | 3.73% |
| Annual Return (after deductions for charges but before tax) | 5.17% |
| Market Index Annual Return (reflects no deduction for charges and tax) | 2.51% |

Market Index is the NZ 90 day Bank Bill Index. For more information about the market index see the Fund's offer register at business.govt.nz/disclose.

ANNUAL RETURN GRAPH²



The above graph shows the return after fund charges and tax for each full year ending 31 March since the fund started. The last bar shows the average annual return since the fund started, up to 31 December 2016.

IMPORTANT: This does not tell you how the Fund will perform in the future. Returns in this update are after tax at the highest prescribed investor rate (PIR) for an individual New Zealand resident. Your PIR may be lower.

5. WHAT FEES ARE INVESTORS CHARGED?

Investors in QuayStreet Income Fund are charged fund charges. In the year to 31 March 2016 these were:

| | % OF NET ASSET VALUE |
|--|----------------------|
| TOTAL FUND CHARGES³ Which are made up of - | 0.79% |
| Total management and administration charges Including - | 0.79% |
| Managers basic fee | 0.56% |
| Other management and administration charges | 0.23% |
| Total performance-based fees | 0.00% |

OTHER CHARGES

DESCRIPTION OF HOW CHARGE IS CALCULATED

Brokerage

Up to 0.50% of the amount being traded when the Fund buys or sells securities.

Investors may also be charged individual action fees for specific actions or decisions (for example, for withdrawing from or switching funds). See the PDS for the QuayStreet Funds on the offer register at business.govt.nz/disclose.

Small difference in fees and charges can have a big impact on your investment over the long term.

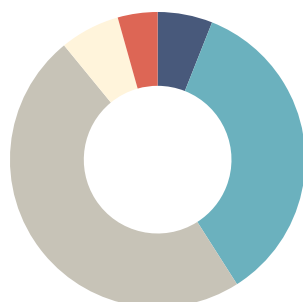
EXAMPLE OF HOW THIS APPLIES TO AN INVESTOR

Emma has \$50,000 in the Fund at the start of the year and did not make any further contributions. At the end of the year, Emma received a return after fund charges were deducted of \$2,585.00 (that is 5.17% of her initial \$50,000). Emma paid no other charges. This gives Emma a total return after tax of \$1,865.00 for the year.

6. WHAT DOES THE FUND INVEST IN?

This shows the types of assets that the Fund invests in.

ACTUAL INVESTMENT MIX (AS AT 31 DECEMBER 2016)



- Cash and cash equivalents - 6.01%
- New Zealand fixed interest - 34.96%
- International fixed interest - 48.11%
- Australasian equities - 6.56%
- Listed property - 4.36%

TARGET INVESTMENT MIX

| | TARGET | RANGE |
|------------------------------|--------|---------|
| CASH AND CASH EQUIVALENTS | 10% | 0%-20% |
| NEW ZEALAND FIXED INTEREST | 70% | 0%-100% |
| INTERNATIONAL FIXED INTEREST | 0% | 0%-100% |
| AUSTRALASIAN EQUITIES | 10% | 0%-30% |
| INTERNATIONAL EQUITIES | 0% | 0%-30% |
| LISTED PROPERTY | 10% | 0%-30% |
| UNLISTED PROPERTY | 0% | 0%-0% |
| COMMODITIES | 0% | 0%-0% |
| OTHER | 0% | 0%-0% |

TOP 10 INVESTMENTS

| ASSET NAME | % OF FUND NET ASSETS | TYPE | COUNTRY |
|--|----------------------|------------------------------|---------|
| Sydney Airport Inflation Linked (Nov 2020) | 3.35% | International fixed interest | AU |
| Ingenia Communities Group | 2.95% | Listed property | AU |
| Port of Brisbane (June 2023) | 2.69% | International fixed interest | AU |
| Westpac Subordinated Notes (Aug 2022) | 2.58% | International fixed interest | AU |
| SKYCITY (Sep 2022) | 2.58% | New Zealand fixed interest | NZ |
| ANZ Subordinated Notes (Jun 2022) | 2.57% | International fixed interest | AU |
| NAB Subordinated Notes (Jun 2022) | 2.54% | International fixed interest | AU |
| Evolve Education Group | 2.50% | Australasian equities | NZ |
| Colonial Subordinated Notes | 2.50% | International fixed interest | AU |
| Kiwi Property Group (Aug 2023) | 2.47% | New Zealand fixed interest | NZ |

The Top 10 investments make up 26.73% of the net asset value of the Fund.

Currency hedging is material to the Income Fund and can range from 0 - 100% of the total foreign nominated assets.

7. KEY PERSONNEL

| NAME | CURRENT POSITION | TIME IN CURRENT POSITION | PREVIOUS POSITION | TIME IN PREVIOUS POSITION |
|-------------------|---|--------------------------|--|---------------------------|
| James Ring | Investment Manager International Equities | 2 year/s and 6 month/s | Investment Manager, Rank Group Limited | 1 year/s and 0 month/s |
| Andrew South | Investment Manager Australasian Equities | 2 year/s and 6 month/s | Chief Investment Officer, Brook Asset Management Limited | 4 year/s and 1 month/s |
| Roy Cross | Senior Analyst | 2 year/s and 6 month/s | Senior Analyst, Brook Asset Management Limited | 8 year/s and 7 month/s |
| Stefan Stevanovic | Senior Analyst | 2 year/s and 6 month/s | Research Analyst, Brook Asset Management Limited | 6 year/s and 7 month/s |

8. FURTHER INFORMATION

You can obtain further information from the PDS and Other Material information for the QuayStreet Funds from the offer register at business.govt/disclose.

9. NOTES

¹ The QuayStreet Income Fund commenced operation on 30 September 2014. The risk indicator for this Fund is based on a combination of actual fund returns and market index returns, with market index returns being used for the period prior to 30 September 2014. Therefore the risk indicator may be a less reliable indicator of the potential future volatility of these Funds.

² Market Index returns do not reflect deductions of any fees or taxes.

³ Management fees in the QuayStreet Income Fund of 0.75% include Supervisor, Custody and Registry charges which are shown here as other management and administration charges. Other management and administration charges also include expenses incurred within the Fund. This percentage will change from year to year.



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