

# QuayStreet KiwiSaver Scheme Quarterly Fund Update

## QuayStreet Conservative Fund

**QUARTER ENDED 30 SEPTEMBER 2016**

The fund update was first made available on 28 October 2016.

### 1. WHAT IS THE PURPOSE OF THIS UPDATE?

This document tells you how the QuayStreet Conservative Fund (Conservative Fund) has performed and what fees were charged. The document will help you to compare the Fund with other funds. QuayStreet Asset Management Limited has prepared this update in accordance with the Financial Markets Conduct Act 2013. This information is not audited and may be updated.

### 2. DESCRIPTION OF THIS FUND

A diversified portfolio, with an emphasis on fixed interest investments and less exposure to growth assets, targeting a return above the Fund's benchmark return.

<b>Total Value of the Fund</b>	\$ 10,821,962
<b>Number of Investors</b>	547
<b>The date the Fund started</b>	23 October 2007

### 3. WHAT ARE THE RISKS OF INVESTING?

The risk indicator is rated from 1 (low) to 7 (high). The rating reflects how much the value of the fund's assets goes up and down. A Higher risk generally means higher potential returns over time, but more ups and downs along the way.

To help you clarify your own attitude to risk, you can seek financial advice or work out your risk profile at [quaystreet.com/investor-basics](http://quaystreet.com/investor-basics).

Note that even the lowest category does not mean a risk-free investment, and there are other risks that are not captured by this rating.

This risk indicator is not a guarantee of a fund's future performance. The risk indicator is based on the returns data for a 5 year period to 30 September 2016. While risk indicators are usually relatively stable, they do change from time to time. The risk indicator will continue to be updated in future fund updates.

See the Product Disclosure Statement (PDS) for more information about the risks associated with investing in this Fund.

#### RISK INDICATOR FOR THE CONSERVATIVE FUND

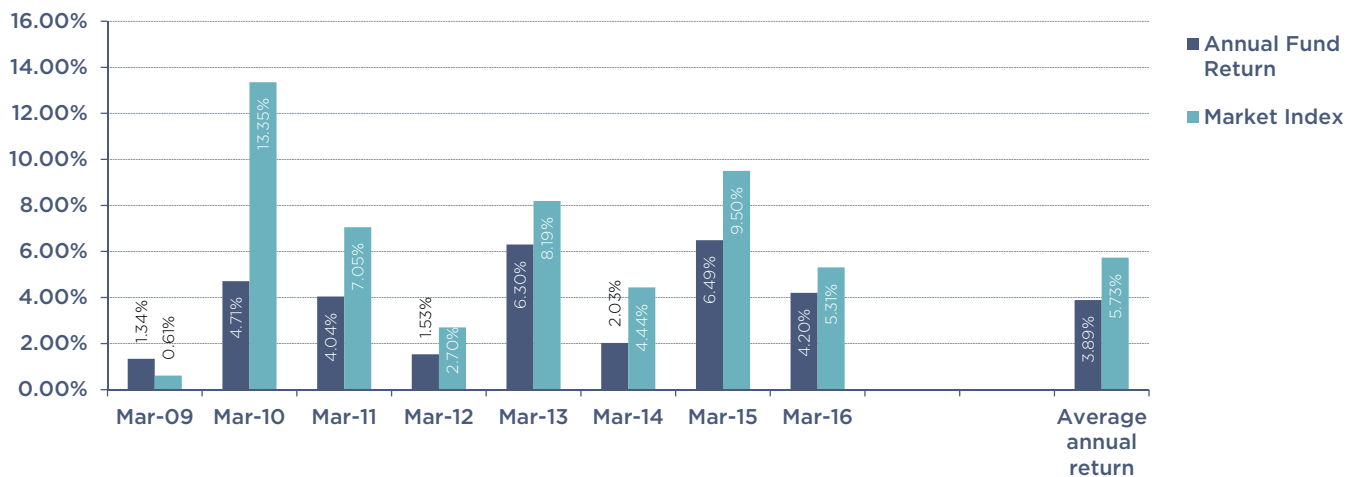


## 4. HOW HAS THE FUND PERFORMED?

	AVERAGE OVER PAST 5 YEARS	PAST YEAR (TO 30 SEPTEMBER 2016)
<b>Annual Return</b> (after deductions for charges and tax)	5.06%	4.98%
<b>Annual Return</b> (after deductions for charges but before tax)	6.30%	6.21%
<b>Market Index Annual Return</b> (reflects no deduction for charges and tax)	6.92%	6.01%

Market Index weighted 10% MSCI World Index Net Total Return (NZD), 5% S&P/NZX 50 Gross Index, 5% S&P/ASX 200 Accumulation Index, 60% S&P/NZX Investment Grade Corporate Bond Index Total Return and 20% NZ 90 day Bank Bill. For more information about the market index see the offer register for the QuayStreet Funds at [business.govt.nz/disclose](http://business.govt.nz/disclose).

### ANNUAL RETURN GRAPH<sup>1</sup>



This shows the return after fund charges and tax for each full year ending 31 March since the fund started. The last bar shows the average annual return since the fund started, up to 30 September 2016.

**IMPORTANT:** This does not tell you how the Fund will perform in the future.

Returns in this update are after tax at the highest prescribed investor rate (PIR) for an individual New Zealand resident. Your PIR may be lower.

## 5. WHAT FEES ARE INVESTORS CHARGED?

Investors in QuayStreet Conservative Fund are charged fund charges. In the year to 31 March 2016 these were:

	% OF NET ASSET VALUE
<b>TOTAL FUND CHARGES<sup>2</sup></b> Which are made up of -	0.77%
<b>Total management and administration charges Including -</b>	0.77%
Managers basic fee	0.64%
Other management and administration charges	0.13%
<b>Total performance-based fees</b>	0.00%

### OTHER CHARGES

### DESCRIPTION OF HOW CHARGE IS CALCULATED

<b>Administration Fee</b>	Up to \$30.00 per annum per member charged to your member account in September and March.
<b>Scheme Expenses*</b>	Approximately \$16.40 per annum per member. This estimate has been based on the total amount of costs and expenses recovered during the Scheme's previous financial year on a per member basis. The actual expenses incurred will vary from time to time and are recovered on a per member basis.

\* Scheme expenses are significantly impacted by the costs of transitioning to the Financial Markets Conduct Act 2013.

Investors may also be charged individual action fees for specific actions or decisions (for example, for withdrawing from or switching funds). See the PDS for the QuayStreet Funds on the offer register at [business.govt.nz/disclose](http://business.govt.nz/disclose).

Small difference in fees and charges can have a big impact on your investment over the long term.

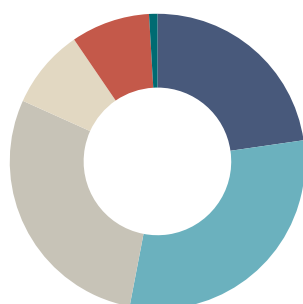
### EXAMPLE OF HOW THIS APPLIES TO AN INVESTOR

Emma has \$50,000 in the Fund at the start of the year and did not make any further contributions. At the end of the year, Emma received a return after fund charges were deducted of \$3,105.00 (that is 6.21% of her initial \$50,000). Emma paid \$46.40 in other charges. This gives Emma a total return after tax of \$2,443.60 for the year.

## 6. WHAT DOES THE FUND INVEST IN?

This shows the types of assets that the Fund invests in.

### ACTUAL INVESTMENT MIX (AS AT 30 SEPTEMBER 2016)



- Cash and cash equivalents - 22.71%
- New Zealand fixed interest - 30.31%
- International fixed interest - 28.71%
- Australasian equities - 8.72%
- International equities - 8.64%
- Listed property - 0.91%

### TARGET INVESTMENT MIX

	TARGET	RANGE
CASH AND CASH EQUIVALENTS	20%	0%-100%
NEW ZEALAND FIXED INTEREST	60%	0%-100%
INTERNATIONAL FIXED INTEREST	0%	0%-100%
AUSTRALASIAN EQUITIES	10%	0%-20%
INTERNATIONAL EQUITIES	10%	0%-20%
LISTED PROPERTY	0%	0%-20%
UNLISTED PROPERTY	0%	0%-20%
COMMODITIES	0%	0%-0%
OTHER	0%	0%-0%

### TOP 10 INVESTMENTS

ASSET NAME	% OF FUND NET ASSETS	TYPE	COUNTRY
Cash ANZ (NZD)	17.45%	Cash	New Zealand
Ishares Core S&P 500 ETF	4.15%	International Equity	United States
BZLNZ Term Deposit 3.22% 27/10/2016	3.68%	Cash	New Zealand
MSCI EAFE incl Canada TRS	3.29%	International Equity	United States
Apple Inc (August 2019)	1.81%	International Fixed Interest	United States
Kiwibank TD 3.08% 27/04/2016	1.55%	Cash	New Zealand
Sydney Airport Inflation Linked (Nov 2020)	1.49%	International Fixed Interest	Australia
Lend Lease (Nov 2018)	1.46%	International Fixed Interest	Australia
Crown (Nov 2019)	1.42%	International Fixed Interest	Australia
BZLNZ Term Deposit 3.09% 15/02/2017	1.41%	Cash	New Zealand

The Top 10 investments make up 37.71% of the net asset value of the Fund.

## 7. KEY PERSONNEL

NAME	CURRENT POSITION	TIME IN CURRENT POSITION	PREVIOUS POSITION	TIME IN PREVIOUS POSITION
James Ring	Investment Manager International Equities	2 year/s and 3 month/s	Investment Manager, Rank Group Limited	1 year/s and 0 month/s
Andrew South	Investment Manager Australasian Equities	2 year/s and 3 month/s	Chief Investment Officer, Brook Asset Management Limited	4 year/s and 1 month/s
Roy Cross	Senior Analyst	2 year/s and 3 month/s	Senior Analyst, Brook Asset Management Limited	8 year/s and 7 month/s
Stefan Stevanovic	Senior Analyst	2 year/s and 3 month/s	Research Analyst, Brook Asset Management Limited	6 year/s and 7 month/s

## 8. FURTHER INFORMATION

You can obtain further information from the PDS and Other Material information for the QuayStreet Funds from the offer register at [business.govt/disclose](http://business.govt/disclose).

## 9. NOTES

<sup>1</sup> Market Index returns do not reflect deductions of any fees or taxes.

<sup>2</sup> Management fees in the QuayStreet Conservative Fund of 0.75% include Supervisor, Custody and Registry charges which are shown here as other management and administration charges. Other management and administration charges also include expenses incurred within the Fund. This percentage will change from year to year.



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