

# QuayStreet KiwiSaver Scheme Quarterly Fund Update

## QuayStreet Growth Fund

### QUARTER ENDED 31 MARCH 2017

This is a replacement fund update to replace the version dated 02 May 2017. Changes have been made to Section 4 'How has the fund performed' to the market indices figures. The fund update was first made available on 05 May 2017.

### 1. WHAT IS THE PURPOSE OF THIS UPDATE?

This document tells you how the QuayStreet Growth Fund (Growth Fund) has performed and what fees were charged. The document will help you to compare the Fund with other funds. QuayStreet Asset Management Limited has prepared this update in accordance with the Financial Markets Conduct Act 2013. This information is not audited and may be updated.

### 2. DESCRIPTION OF THIS FUND

A diversified portfolio with an emphasis on growth assets, targeting a return above the Fund's benchmark return.

Total Value of the Fund	\$49,827,734
Number of Investors	2,694
The date the Fund started	23 October 2007

### 3. WHAT ARE THE RISKS OF INVESTING?

The risk indicator is rated from 1 (low) to 7 (high). The rating reflects how much the value of the fund's assets goes up and down. A higher risk generally means higher potential returns over time, but more ups and downs along the way.

To help you clarify your own attitude to risk, you can seek financial advice or work out your risk profile at [quaystreet.com/investor-basics](http://quaystreet.com/investor-basics).

Note that even the lowest category does not mean a risk-free investment, and there are other risks that are not captured by this rating.

This risk indicator is not a guarantee of a fund's future performance. The risk indicator is based on the returns data for a 5 year period to 31 March 2017. While risk indicators are usually relatively stable, they do change from time to time. The risk indicator will continue to be updated in future fund updates.

See the Product Disclosure Statement (PDS) for more information about the risks associated with investing in this Fund.

#### RISK INDICATOR FOR THE GROWTH FUND

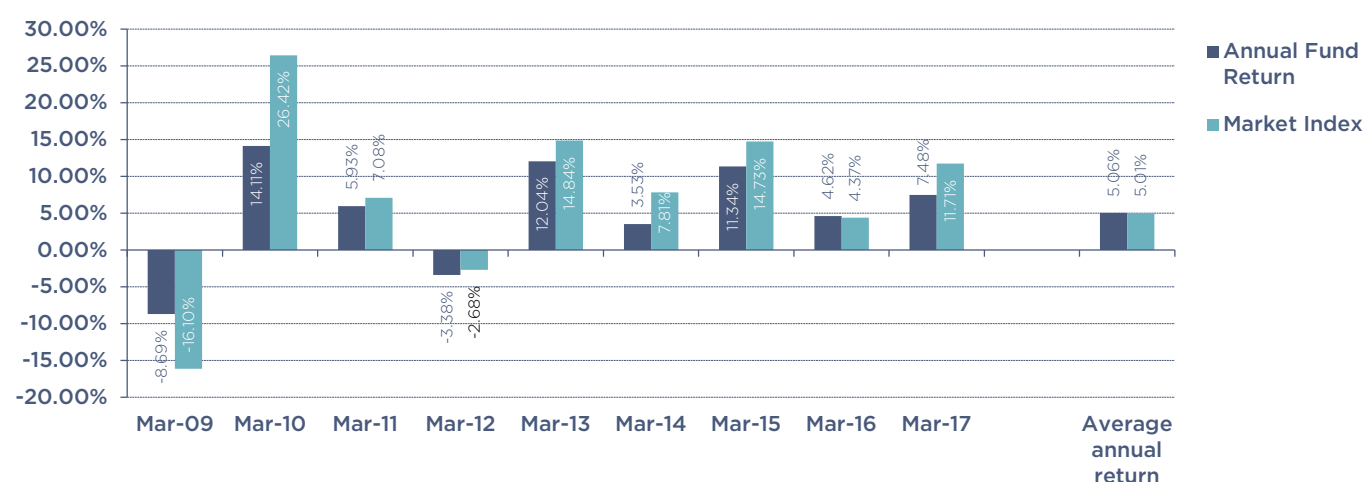


## 4. HOW HAS THE FUND PERFORMED?

	AVERAGE OVER PAST 5 YEARS	PAST YEAR (TO 31 MARCH 2017)
<b>Annual Return</b> (after deductions for charges and tax)	8.05%	7.48%
<b>Annual Return</b> (after deductions for charges but before tax)	9.13%	8.62%
<b>Market Index Annual Return</b> (reflects no deduction for charges and tax)	10.62%	11.71%

Market Index weighted 55% MSCI World Index Net Total Return (NZD), 12.5% S&P/NZX 50 Gross Index, 12.5% S&P/ASX Accumulation 200 Index, 15% S&P/NZX Investment Grade Corporate Bond Index Total Return and 5% NZ 90 day Bank Bill. For more information about the market index see the offer register for the QuayStreet KiwiSaver Scheme at [business.govt.nz/disclose](http://business.govt.nz/disclose).

### ANNUAL RETURN GRAPH<sup>1</sup>



This shows the return after fund charges and tax for each full year ending 31 March since the Fund started. The last bar shows the average annual return since the fund started, up to 31 March 2017.

**IMPORTANT:** This does not tell you how the Fund will perform in the future. Returns in this update are after tax at the highest prescribed investor rate (PIR) for an individual New Zealand resident. Your PIR may be lower.

## 5. WHAT FEES ARE INVESTORS CHARGED?

Investors in QuayStreet Growth Fund are charged fund charges. In the year to 31 March 2017 these were:

	% OF NET ASSET VALUE
<b>TOTAL FUND CHARGES<sup>2</sup></b> Which are made up of -	1.27%
<b>Total management and administration charges Including -</b>	1.27%
Managers basic fee	1.19%
Other management and administration charges (changes periodically)	0.08%
<b>Total performance-based fees</b>	0.00%

### OTHER CHARGES

### DESCRIPTION OF HOW CHARGE IS CALCULATED

<b>Administration Fee</b>	Up to \$30.00 per annum per member charged to your member account in September and March.
<b>Scheme Expenses*</b>	Approximately \$15.58 per annum per member. This estimate has been based on the total amount of costs and expenses recovered during the Scheme's previous financial year on a per member basis. The actual expenses incurred will vary from time to time and are recovered on a per member basis.

\* Scheme expenses are significantly impacted by the costs of transitioning to the Financial Markets Conduct Act 2013.

Investors may also be charged individual action fees for specific actions or decisions (for example, for withdrawing from or switching funds). See the PDS for the QuayStreet KiwiSaver Scheme on the offer register [business.govt.nz/disclose](http://business.govt.nz/disclose).

The QuayStreet Growth Fund invests in the QuayStreet Altum Fund which is managed by QuayStreet Asset Management Limited ('the Manager'). The Manager is entitled to charge a performance fee in respect of investments in the QuayStreet Altum Fund, which is reflected above. See the PDS for more information about the basis on which performance fees are charged within the QuayStreet Altum Fund.

Small difference in fees and charges can have a big impact on your investment over the long term.

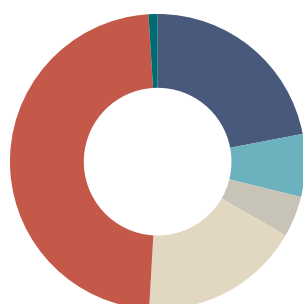
### EXAMPLE OF HOW THIS APPLIES TO AN INVESTOR

Emma has \$50,000 in the Fund at the start of the year and did not make any further contributions. At the end of the year, Emma received a return after fund charges were deducted of \$4,310.00 (that is 8.62% of her initial \$50,000). Emma paid \$45.58 in other charges. This gives Emma a total return after tax of \$3,694.42 for the year.

## 6. WHAT DOES THE FUND INVEST IN?

This shows the types of assets that the Fund invests in.

### ACTUAL INVESTMENT MIX (AS AT 31 MARCH 2017)



- Cash and cash equivalents - 21.99%
- New Zealand fixed interest - 6.85%
- International fixed interest - 4.48%
- Australasian equities - 17.60%
- International equities - 48.09%
- Listed property - 0.99%

### TARGET INVESTMENT MIX

	TARGET	RANGE
CASH AND CASH EQUIVALENTS	5%	0%-40%
NEW ZEALAND FIXED INTEREST	15%	0%-40%
INTERNATIONAL FIXED INTEREST	0%	0%-40%
AUSTRALASIAN EQUITIES	25%	0%-100%
INTERNATIONAL EQUITIES	55%	0%-100%
LISTED PROPERTY	0%	0%-40%
UNLISTED PROPERTY	0%	0%-40%
COMMODITIES	0%	0%-0%
OTHER	0%	0%-0%

### TOP 10 INVESTMENTS

ASSET NAME	% OF FUND NET ASSETS	TYPE	COUNTRY
Cash ANZ (NZD)	25.97%	Cash and cash equivalents	New Zealand
Ishares Core S&P 500 ETF	24.30%	International equities	United States
MSCI EAFE incl Canada TRS	17.54%	International equities	United States
BZLNZ Term Deposit 3.27% 27/04/2017	2.97%	Cash and cash equivalents	New Zealand
BZLNZ Term Deposit 3.17% 15/08/2017	2.89%	Cash and cash equivalents	New Zealand
Westpac Term Deposit 3.01% 12/06/2017	2.88%	Cash and cash equivalents	New Zealand
Cash Citibank (USD)	2.15%	Cash and cash equivalents	United States
SPDR Gold Shares Fund	1.78%	International equities	United States
CSL	1.22%	Australasian equities	Australia
Fisher & Paykel Healthcare	1.11%	Australasian equities	New Zealand

The Top 10 investments make up 82.81% of the net asset value of the Fund.

Currency hedging is material to the Growth Fund and can range from 0 - 100% of the total foreign nominated assets.

## 7. KEY PERSONNEL

NAME	CURRENT POSITION	TIME IN CURRENT POSITION	PREVIOUS POSITION	TIME IN PREVIOUS POSITION
James Ring	Investment Manager International Equities	2 year/s and 9 month/s	Investment Manager, Rank Group Limited	1 year/s and 0 month/s
Andrew South	Investment Manager Australasian Equities	2 year/s and 9 month/s	Chief Investment Officer, Brook Asset Management Limited	4 year/s and 1 month/s
Roy Cross	Senior Analyst	2 year/s and 9 month/s	Senior Analyst, Brook Asset Management Limited	8 year/s and 7 month/s
Stefan Stevanovic	Senior Analyst	2 year/s and 9 month/s	Research Analyst, Brook Asset Management Limited	6 year/s and 7 month/s

## 8. FURTHER INFORMATION

You can obtain further information from the PDS and Other Material information for the QuayStreet KiwiSaver Scheme from the offer register at [business.govt/disclose](http://business.govt/disclose).

## 9. NOTES

<sup>1</sup> Market Index returns do not reflect deductions of any Fund charges or taxes.

<sup>2</sup> Management fees in the QuayStreet Growth Fund of 1.25% include Supervisor, Custody and Registry charges which are shown here as other management and administration charges. Other management and administration changes also include expenses incurred within the Fund. This percentage will change from year to year.



QUAYSTREET®  
ASSET MANAGEMENT

P. 0800 782 900 // E. [INFO@QUAYSTREET.COM](mailto:INFO@QUAYSTREET.COM)

LEVEL 36 VERO CENTRE, 48 SHORTLAND STREET, AUCKLAND CENTRAL 1010 NZ // [QUAYSTREET.COM](http://QUAYSTREET.COM)

FUND MANAGERS: PO BOX 1196, SHORTLAND STREET, AUCKLAND 1140

CLIENT SERVICES: PO BOX 13155, TAURANGA CENTRAL, TAURANGA 3141